



UNIVERSAL FINANCIAL SERVICES

Ensuring Trust and Transparency in Every Transaction



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Near SRR College, Machavaram,
Vijayawada-520004.

About us

Universal Financial Services was founded in Vijayawada to assist Nationalized Banks, Non-banking Finance Companies, and Local Finance Companies. Our expertise lies in Fraud Detection, Document Verification, and Field Verification. With a track **record of 24 years**, we have established a strong presence across Andhra Pradesh and Telangana. Our robust infrastructure and experienced manpower enable us to cover wide network areas effectively. We have gained the reputation of being one of the best in the industry.

Vision

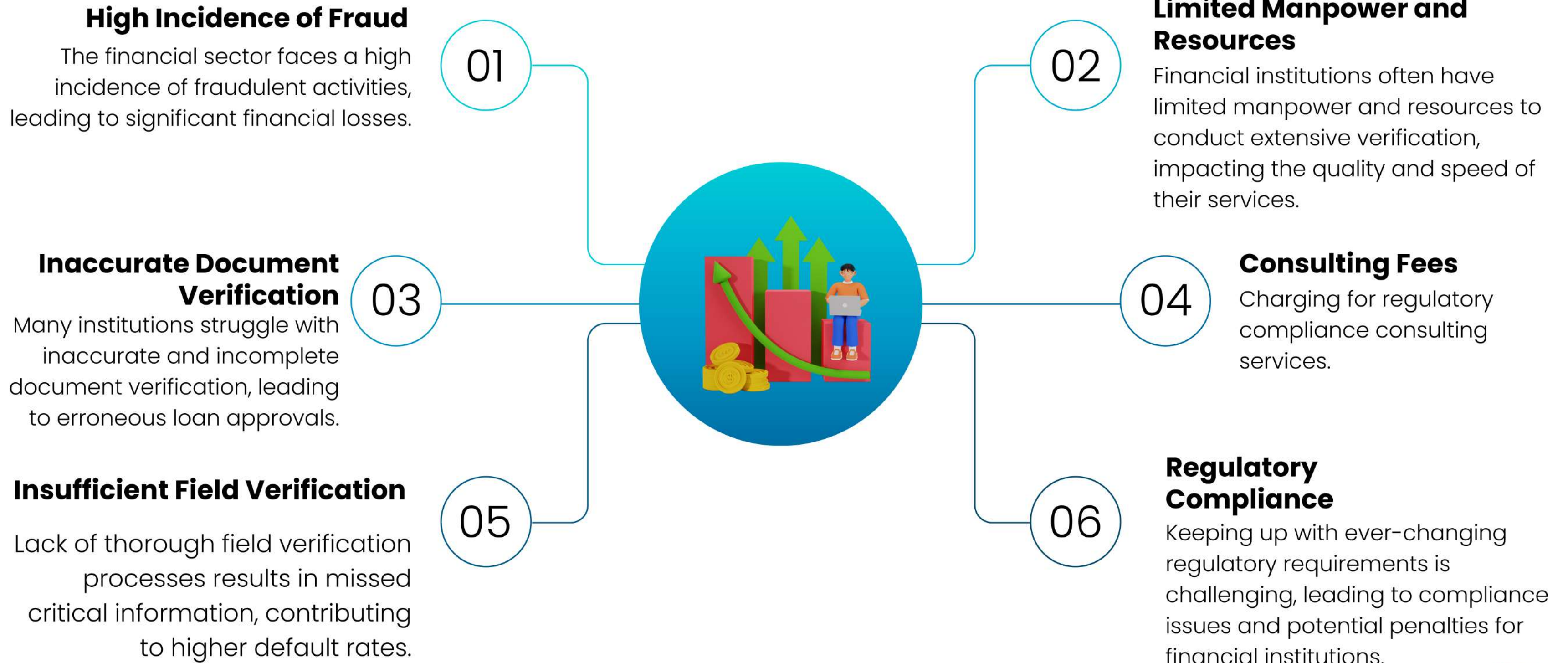
To become the leading financial verification service provider in India, ensuring transparency and accuracy in every transaction.



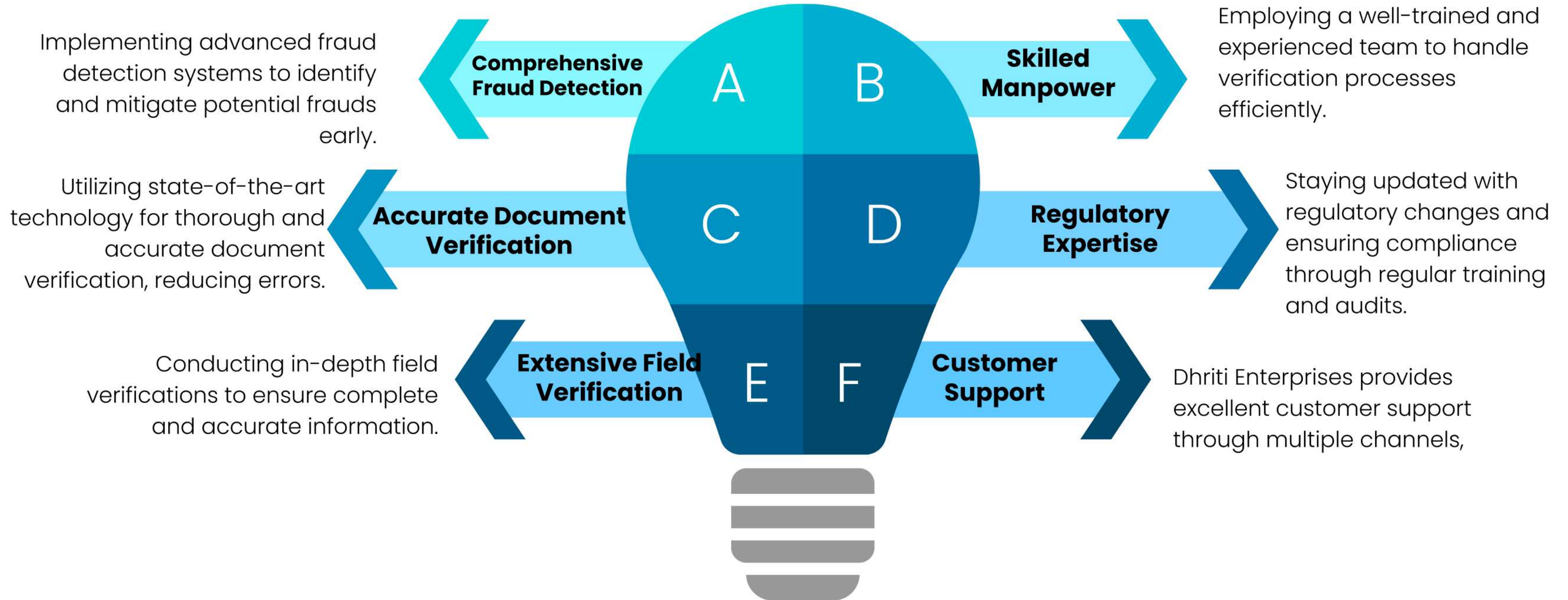
Mission

To provide reliable and comprehensive financial verification services to enhance trust and reduce fraud in the financial sector.

Industry Problems



Our Solutions



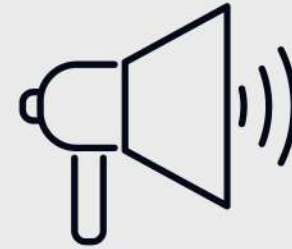
Our Services

Fraud Detection Services



Our advanced systems utilize cutting-edge algorithms to identify and prevent fraud early in the verification process, reducing potential financial losses for institutions.

Document Verification



We provide accurate and thorough verification of all financial documents, ensuring that all information is correct and reliable, thus minimizing the risk of errors.

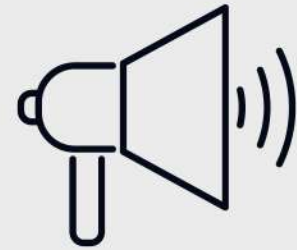
Field Verification



Our team conducts detailed on-ground verification of applicants and their credentials, ensuring the authenticity and accuracy of the provided information.

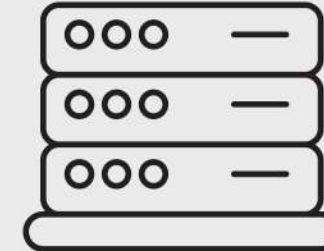
Our Services

Back Office Support



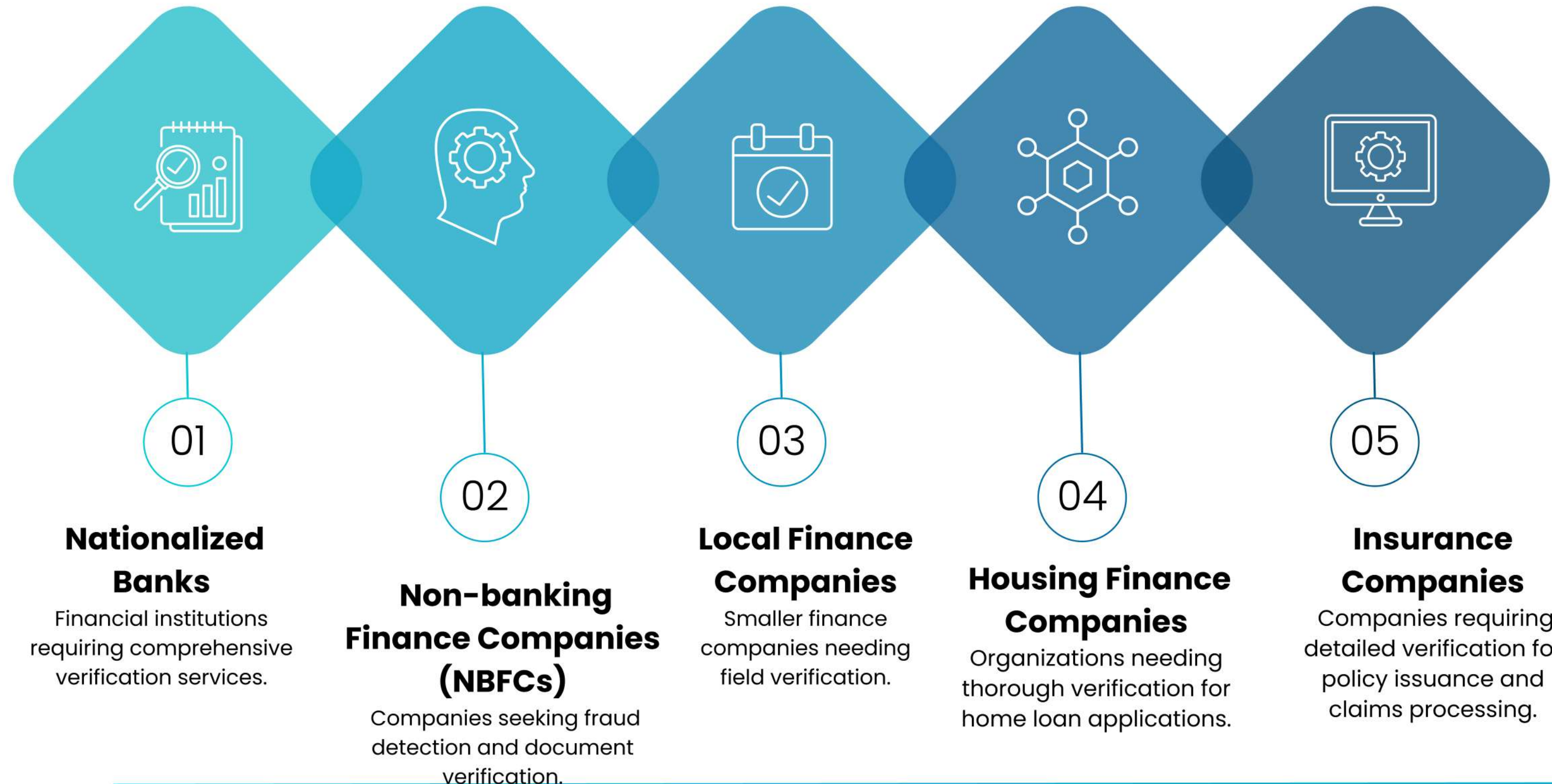
We maintain robust back office operations to efficiently support all verification processes, enhancing overall service quality and speed.

Regulatory Compliance Assistance



We assist financial institutions in navigating complex regulatory requirements effectively, ensuring full compliance and minimizing the risk of penalties.

Target Market



Market Size



Total Addressable Market (TAM)

The global financial verification market size was valued at USD 8.43 billion in 2021 and is projected to reach USD 32.94 billion by 2030, increasing at a CAGR of 16.35% from 2022 to 2030.

Source: straitsresearch

Serviceable Available Market (SAM)

The Indian financial verification market size is expected to grow at a compound annual growth rate (CAGR) of 16.42% during the forecast period of 2023-2030 and is projected to reach \$1,166.56 million by 2030

Source: incwoodresearch

Serviceable Obtainable Market (SOM)

UNIVERSAL FINANCIAL SERVICES aims to capture 5% of the Indian office supplies market, equating to approximately **USD 58.3 million.**

Unique Selling Points

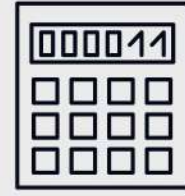
Proven Track Record



24 years of experience in the industry with a reputation for excellence.

01

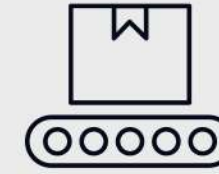
Extensive Network



Wide coverage across Andhra Pradesh and Telangana, ensuring comprehensive services.

02

Skilled Manpower



Highly trained and experienced staff capable of handling complex verification tasks.

03

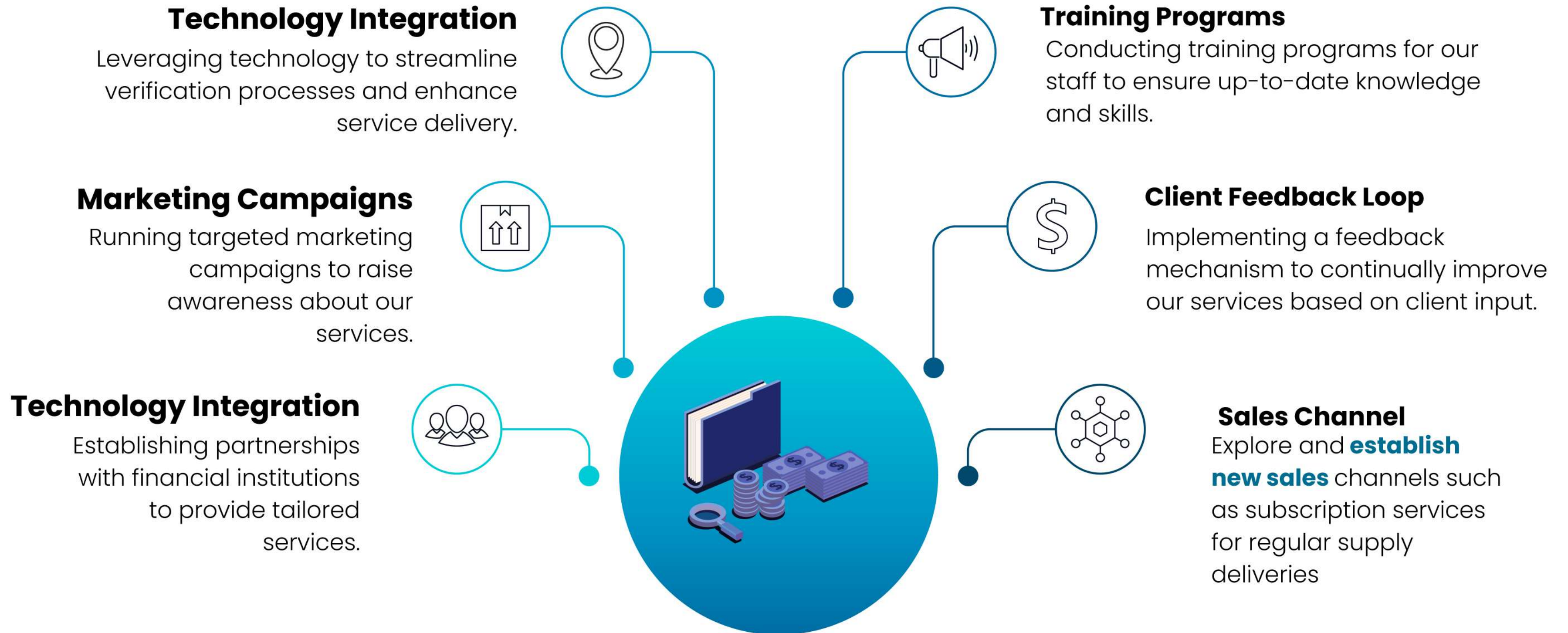
Strong Client Relationships



Long-standing relationships with major financial institutions, reflecting trust and reliability.

04

Go-To-Market Strategy



Clientele



We understand your world



IDFC FIRST Bank Limited



DCB BANK



Revenue Model

01



Service Fees

Charging service fees for verification services provided.

02



Subscription Model

Offering subscription plans for regular clients.

03



Transaction Fees

Charging fees per transaction for document and field verifications.

04



. Consulting Fees

Charging for regulatory compliance consulting services.

Aim to Scale Up

Staff Augmentation

Increasing our manpower to handle more clients.



Market

Introduce **new service** to meet the evolving needs of our customers and stay competitive.



Technology Integration

Continuously upgrading our technological infrastructure.



Client Base Expansion

Targeting more financial institutions to grow our client base.



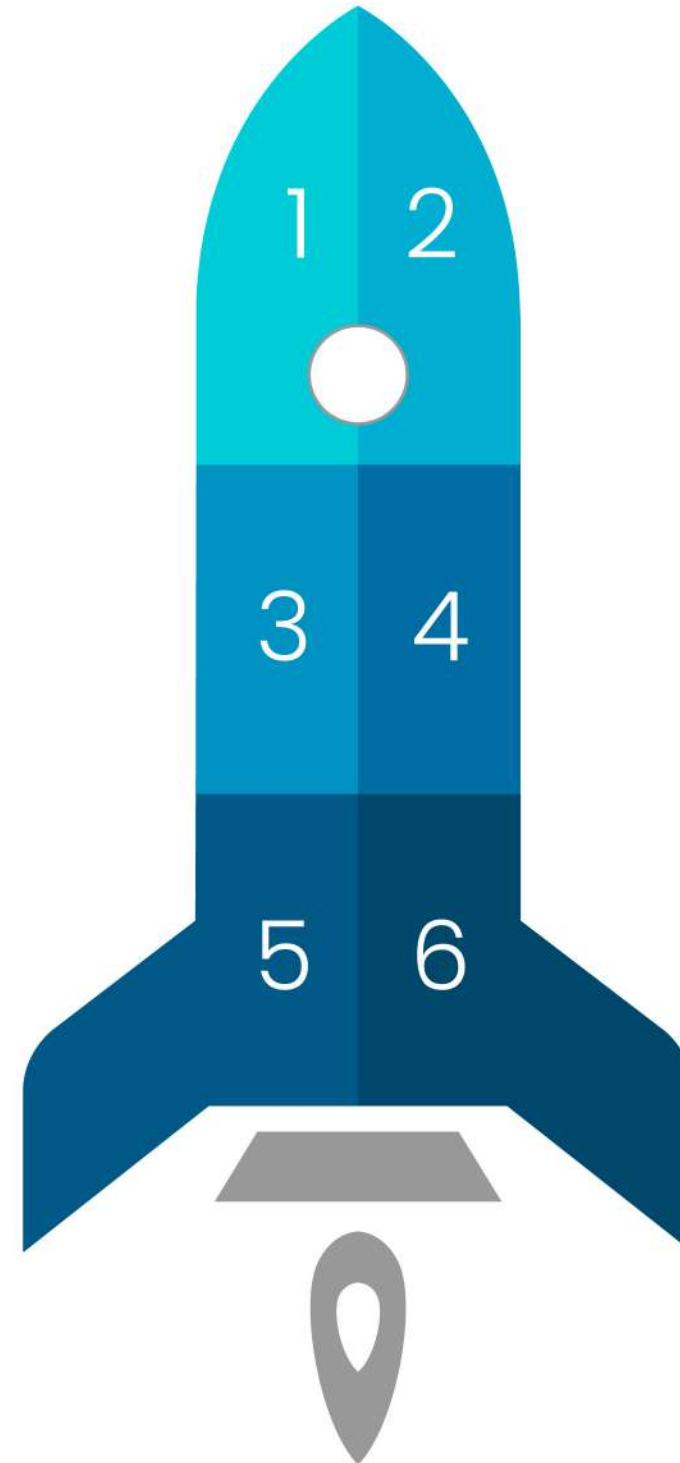
Service Diversification

Adding new services such as credit scoring and risk assessment.



Geographical Expansion

Extending our services to more regions across India.



Our Founders



**Bhaskar Venkata
Durga Vijay**
Propreitor

24+ years of exeperience
in this industry